

Port of London Authority River Works Licences for Residential Use: Review of the Charging Method and Proposals

Public Consultation Response Results

Final Report
Prepared by Steve Columb,
Thor Research Ltd.

12th December 2011

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Background on Thor Research's involvement in the consultation



- Thor Research Ltd. is an independent market research company with experience in waterways research (see following slide for details).
- We were approached to provide independent data processing and analysis of the consultation forms in response to a public consultation on The Port of London Authority River Works Licences for Residential Use: Review of the Charging Method and Proposals report.
- Our approach in processing the returned surveys has been to:
 - Combine similar comments (using codes) together to provide an overall picture of the results
 - Data process the combined comments and tick box responses
 - Create charted slides on the results.
 - Provide a summary of responses to the consultation
 - Survey responses have been annotated with the codes applied and have been anonymised.
 - All coding was conducted by Steve Columb, Thor Research Director, to provide consistency.
 - We have not interpreted or commented on the results
- The anonymised data has been made available to the Steering Group as instructed.

Background on Steve Columb, Thor Research Ltd.



- Steve is an experienced researcher who has worked in Market Research for over 18 years. He worked at a number of respected agencies before his role as Director at Thor Research: Nielsen, GfK, icon brand navigation, WDG Research. He is a Full Member of the Market Research Society.
- Steve conducts both small and large-scale Consumer and B2B studies for a wide range of blue-chip clients, using both qualitative and quantitative methodologies. Steve's experience includes projects for:
 - British Waterways:
 - 2010 Moorings at Olympic Games
 - 2009 Crick Boat Show Survey
 - 2008 Residential Boater Survey
 - 2007 & 2008 Holiday Boater Survey
 - 2005 Tame Valley Towpath Survey
 - 2004 Anglers Survey
 - 2003 City Road Basin survey, Black Country Museum Visitors Survey
 - 2002 & 2003 Informal Visitors Survey on BW towpaths over 27 sites
 - TNT Post
 - Speedy Hire
 - Mercedes Benz
 - Screwfix
 - Vauxhall Commercial Vehicles
 - Travis Perkins
 - PC World Business
 - Geopost
 - HSBC Rail
 - Phones 4u
 - Camargue
 - Sainsbury's Bank
 - _ Timex
 - Silverstone Circuits

Methodology: How we dealt with the response forms received: Licensees / Co-licensees



- A total of 21 responses (forms and emails) were received from licensees or co-licensees. Some responses were from multiple respondents representing the same licence i.e. co-licensees. One was a single response form which related to two licenses (the respondent has two licences). In several instances, different forms/emails were received in relation to the same licence i.e. separate forms from co-licensees.
- To represent the responses consistently it is appropriate to analyse the data according to the number of licences rather than the number of individuals responding. To achieve this it was necessary to represent one amalgamated response only per licence in the sample:
 - Where multiple co-licensees of the same licence sent a response form, one form was represented in the sample. This was simple to achieve because in most instances the responses were identical / very similar. Where one pair had different comments, these were all included in the one amalgamated response so that their separate comments were represented; in the one instance where responses from co-licensees were different, the majority view was used in the analysis
 - In one instance one response form was sent explicitly in relation to 2 licences and so this response was duplicated to represent the second licence.
 - The number of licences represented by the responses (forms and emails) can be seen in slide 8.
- One form was from an entire group of houseboat residents at a site although they did not indicate any of them were co-licensees, it was understood from a meeting that some were colicensees so this response form is also being considered to be in relation to a licence/from colicensees.
- Two responses were received from respondents indicating they were licensees but it has not been possible to confirm that this is the case or that the licences are subject to this review. They have therefore been analysed as 'other interest'.
- Number of licences represented: 19
- Some of the licensees and co-licensees who responded live on houseboats, and some do not. Where they have also ticked that they live on a houseboat, this has been included in the total number of houseboat/household responses.
- One licensee did not indicate they lived on their houseboat, but it was understood from a meeting that they did, and therefore they were also counted as a houseboat/household. 5

Methodology: How we dealt with the response forms received:

Residents (not a licensee or a co-licensee)



- A total of 49 responses (forms and emails) were received from houseboat residents (who were not also licensees or co-licensees). Some response forms were from multiple respondents from the same houseboat, others were a single response representing views from a number of houseboats.
- To represent the responses consistently it is appropriate to analyse the data according to the number of houseboats represented rather than by the number of individuals responding. To achieve this it was necessary to represent one response only per houseboat in the sample:
 - Where multiple members of the same houseboat each sent a separate response form, only one form was represented in the sample. We have assumed that individuals of the same surname live on the same houseboat. Mostly the responses from the same houseboat were identical / very similar; where they provided different comments these were all included in the one response so that their separate comments were represented.
 - In instances where one response form was sent explicitly representing a number of houseboats, this
 response was duplicated according to the number of houseboats it represented.
 - Several responses were signed from residents' associations but where it was not clear that the form represented the collective view of any other houseboats (in addition to the respondent), this was considered to be the response representing the one houseboat.
 - The number of houseboats represented by the responses can be seen in slide 8.
- Number of houseboats represented by residents (not licensees or co-licensees): 57

Methodology: Response Forms Received:





- 17 responses (forms and emails) were received from organisations representing licensees, resident boaters, marine trade etc., including
- 9 organisations representing boaters/licensees:
 - OPLAC (Organisation of PLA Customers)
 - RBOA (Residential Boat Owners Association)
 - DBA (The Barge Association)
 - Swan Island Residents' and Boat Owners' Association
 - Chelsea Reach Residents Association
 - Chiswick Pier Trust
 - Dove Pier
 - RIPA Residents Society
 - Abbey Park Boat Services
- 3 chartered surveyors who represent or have represented licensees or the PLA:
 - Michael Woolf from Michael Woolf & Company
 - Ian Froome from Vail Williams
 - Matthews & Sons LLP
- 1 residents association with leisure moorings, 1 houseboater on the non-tidal
 Thames, 1 buying a boat, and several others.

Summary of responses received

Total sample size derived from the groups identified above



93

Number of licences represented *	19
Number of houseboats represented by residents (who are not licensees or co-licensees):	57
Total of responses received from organisations representing licensees, resident boaters, marine trade etc.	8
Total of responses received from other interested parties	9

Methodology: Coding



- The purpose of coding is to group similar comments from different respondents together to build an overall picture of respondent views. This is achieved by allocating a code number to comments/views contained in the survey forms on a question-by-question basis.
- Respondents answered the survey in different ways, some mentioning a particular view in a different section to others. For this reason some topics appear in the responses to multiple questions. We have combined these topics in the Summary Data section to show the key themes which have emerged by percentage of respondents.
- Although Thor Research has a great deal of experience on waterways research, we
 do not claim to be experts on River Works Licenses or tidal moorings and have
 simply coded and summarised the responses to the consultation. We have
 conducted the coding as faithfully as possible given this caveat.

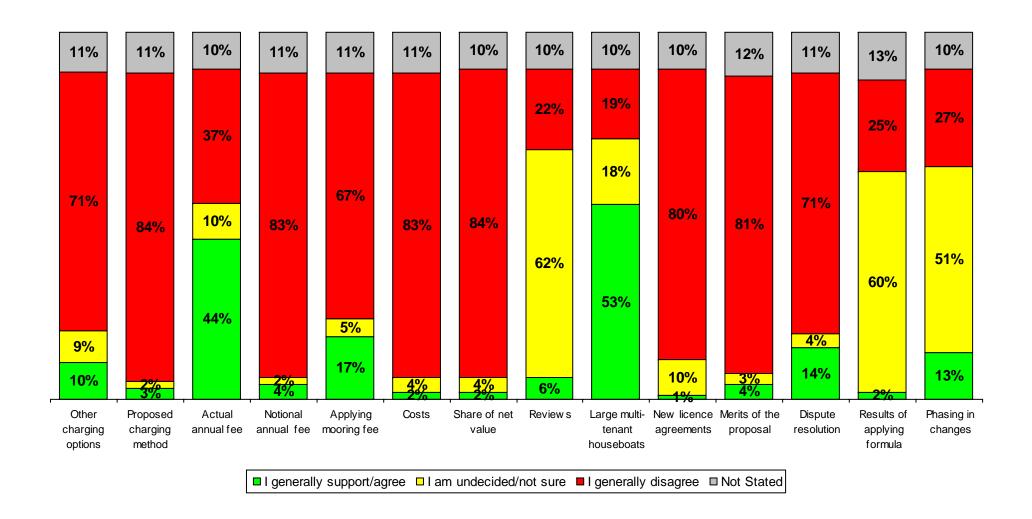


Summary Data

Support for the proposal: by survey form question

Base: Total Sample, N=93





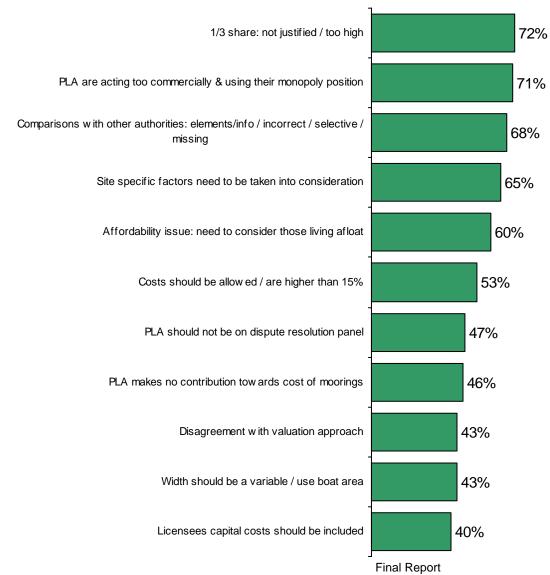
Summary of key themes (by % size)

Base: Total Sample, N=93

88% of respondents provided comments



The following key themes have been distilled by grouping similar codes across all questions into similar themes. Only the major themes (by percentage size) have been shown

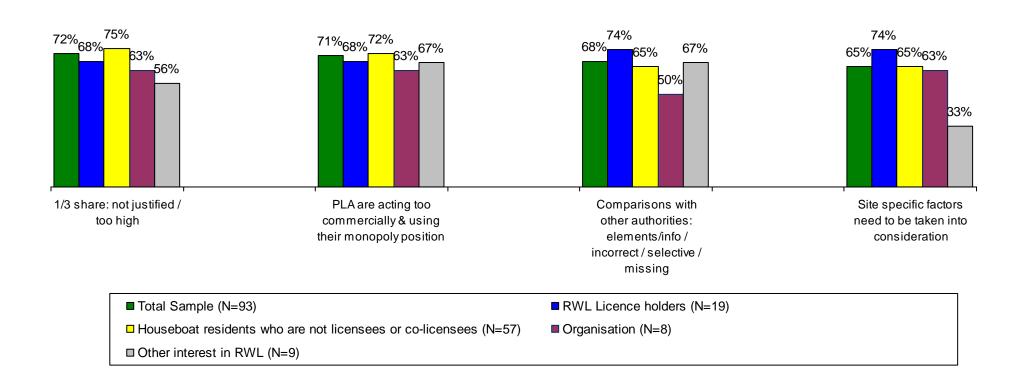


Summary of key themes (by % size): by respondent type

Base: Total Sample, N=93



The following key themes have been distilled by grouping similar codes across all questions into similar themes.

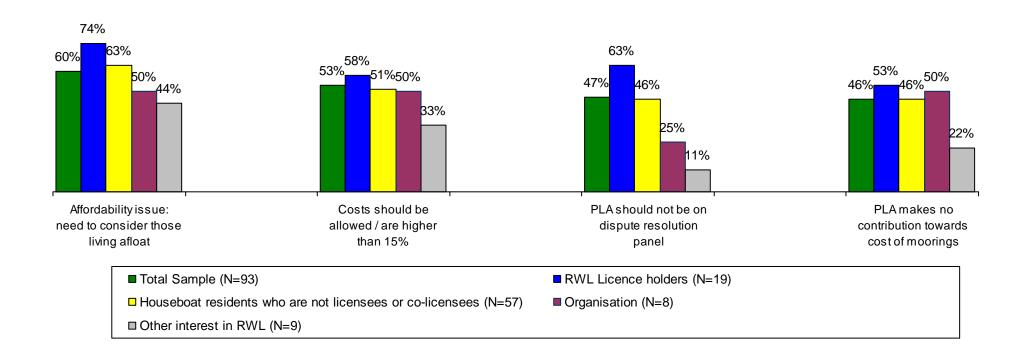


Summary of key themes (by % size): by respondent type

Base: Total Sample, N=93



The following key themes have been distilled by grouping similar codes across all questions into similar themes.

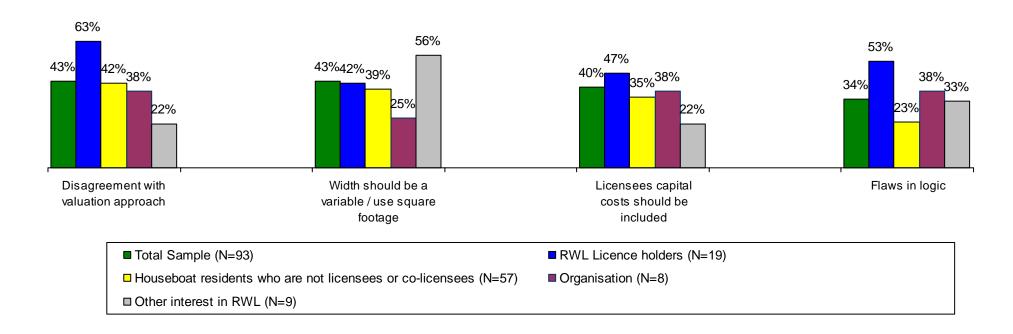


Summary of key themes (by % size): by respondent type

Base: Total Sample, N=93



The following key themes have been distilled by grouping similar codes across all questions into similar themes.





Q2 **Reaction to Context for the proposals**

Parts 1, 2 and 3 of the report provide the context for the proposals. Please let us have your comments (continue on a separate sheet if necessary)

Part 1 – Background (page 7)

Part 2 – The current situation: River Works Licences mooring arrangements and values (page 11)

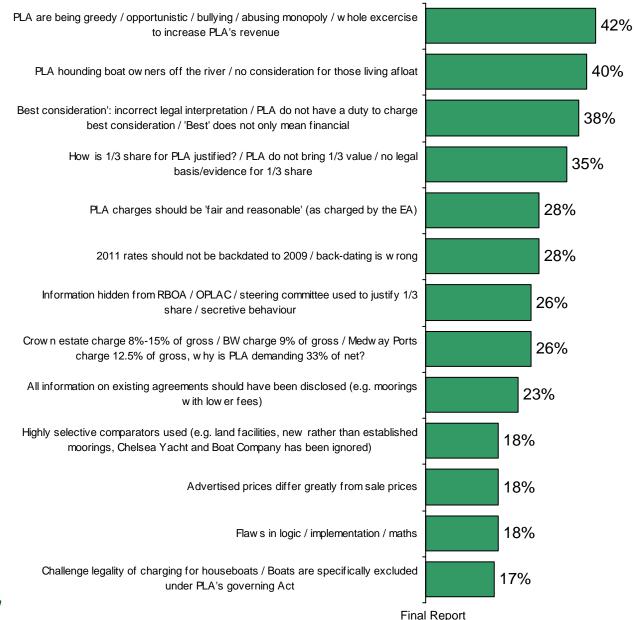
Part 3 – The context for charging for river works (page 15)

Q2. Context for the proposals (1)

'Parts 1, 2 and 3 of the report provide the context for the proposals. Please let us have your comments'. Base: Total Sample, N=93

86% of respondents provided a comment in this section

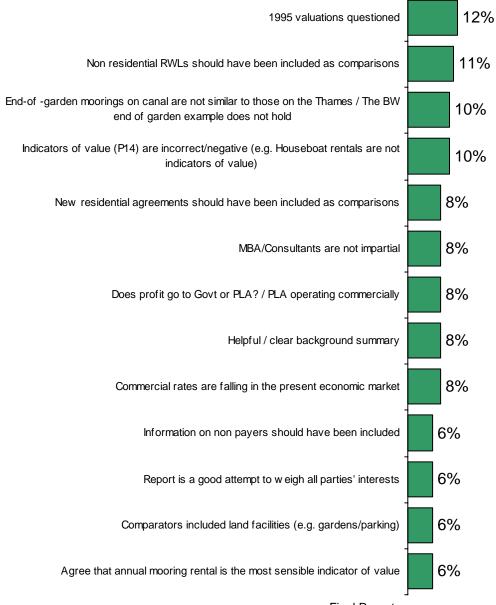




Q2. Context for the proposals (2)

'Parts 1, 2 and 3 of the report provide the context for the proposals. Please let us have your comments'. Base: Total Sample, N=93



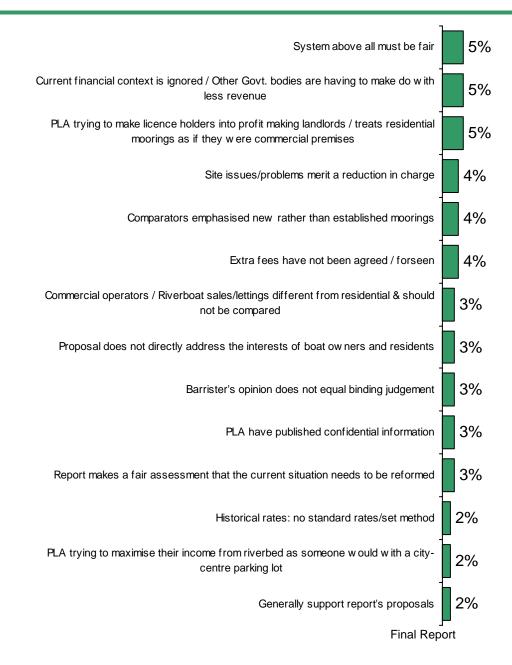


18

Q2. Context for the proposals (3)

'Parts 1, 2 and 3 of the report provide the context for the proposals. Please let us have your comments'. Base: Total Sample, N=93





19

Q2. Context for the proposals (4) 'Parts 1, 2 and 3 of the report provide the context for the proposals. Please let us have your comments'. Base: Total Sample, N=93



Shortage of moorings in London (1/3 share might put off new investors)	1%		
Should make clear that consultation report is not set in stone (let people know this)] 1%		
Criticism of MBA is unwarranted	1%		
Report not sent to all interested parties - need more time to respond	1%		
Absurd to make individual calculations for individual boats	1%		
Support for report: uses to which the river works are put are to be taken into account	1%		
Support for report: The reasonable potential of the works can be taken into account	1%		
Support for report: BW & EA boat licence fees can also be taken into account	1%		
Support for report: provides helpful clarification of a number of issues raised in the past	1%		
Support for report: provides greater degree of transparency and predictability	1%		
Proposals require detailed information to enable effective implementation	1%		
PLA creates value by granting licenses	1%		
Busy market exists particularly for houseboat lettings and moorings	1%		
Support the proposal that 1/3rd of value be allocated to the riparian land	1%		
PLA has listened to licensees' concerns and circumstances into account	1%		
Support for report: support conclusion that return on capital is covered 1/3 share	1%		
Difficult to obtain reliable and verifiable information	1%		
Final Report			

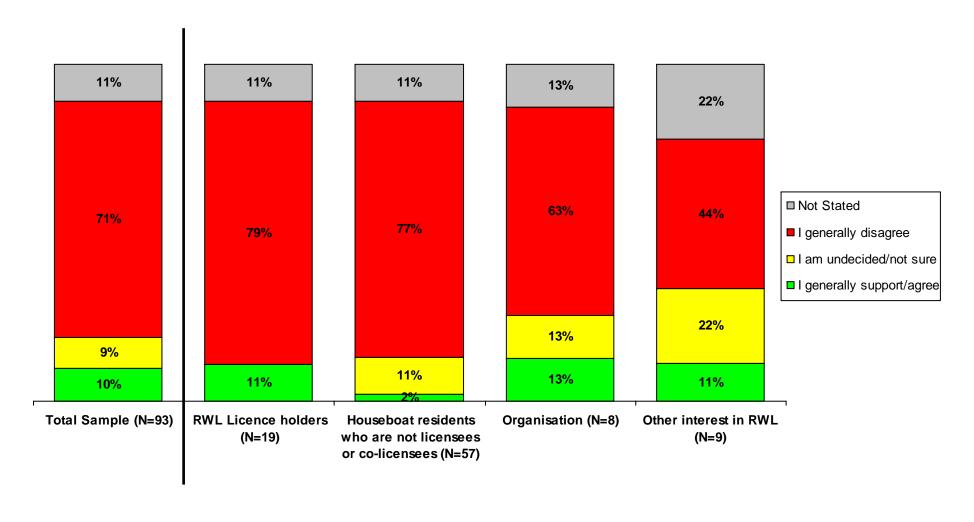


Q3 Reaction to Other charging options (p25)

Q3. Other charging options

Base: Total Sample, N=93



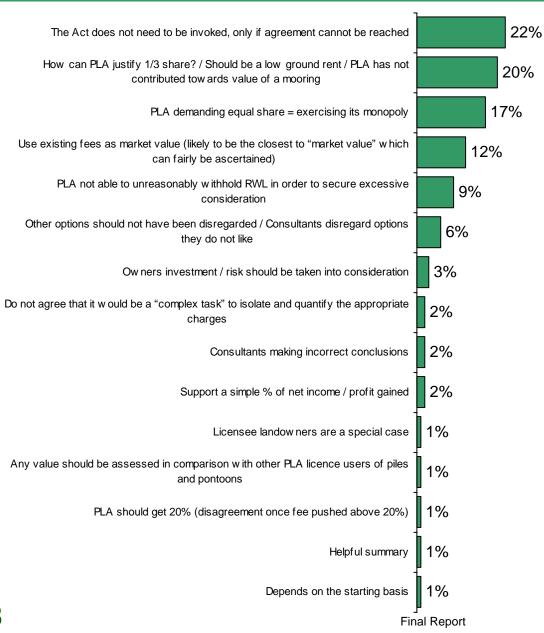


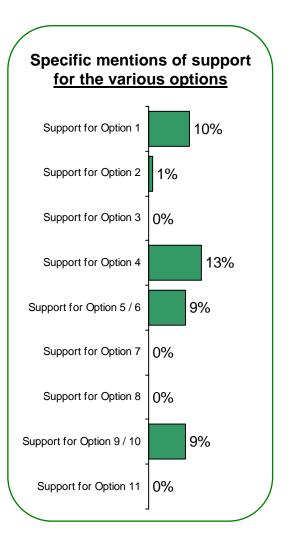
Q3. Other charging options: Comments

Base: Total Sample, N=93

58% of respondents provided a comment in this section





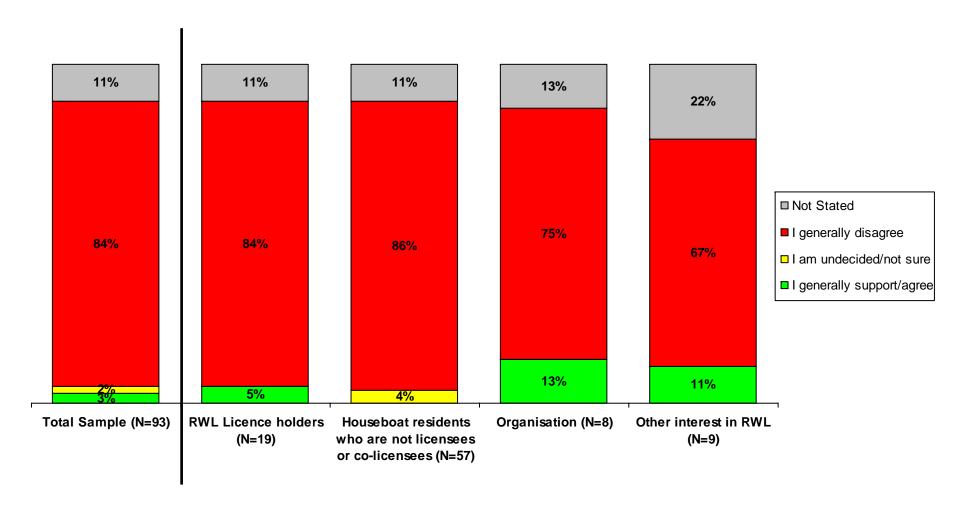




Q4 Overall Reaction to The proposed charging method (page 28)

Q4. The proposed charging method Base: Total Sample, N=93



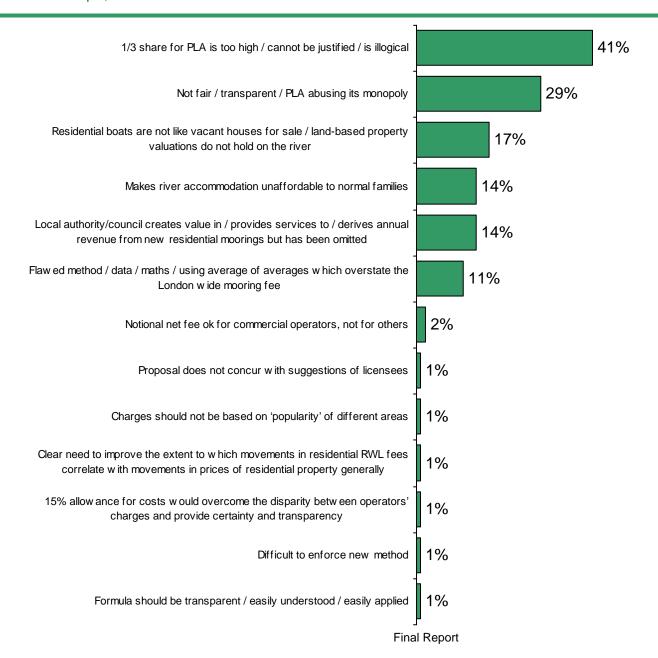


Q4. The proposed charging method: Comments

Base: Total Sample, N=93

65% of respondents provided a comment in this section





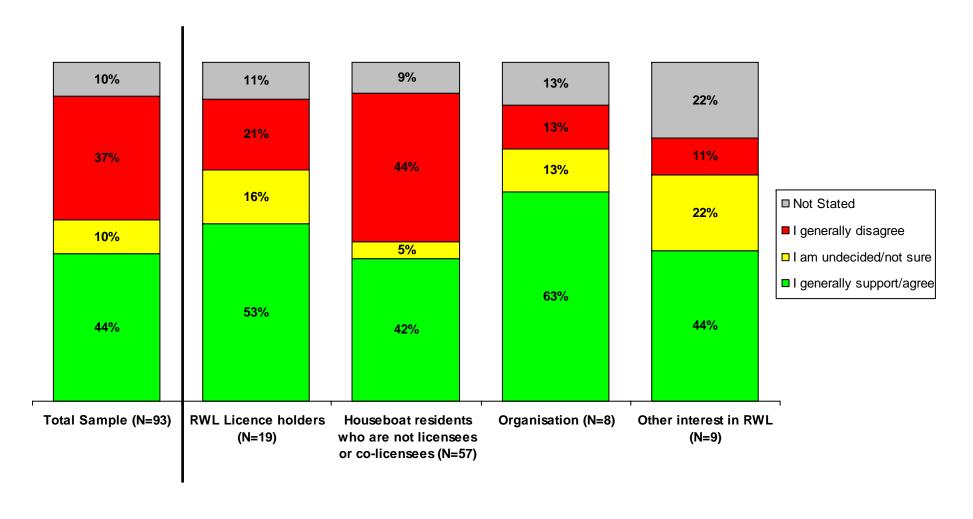


Q5 Reaction to Actual annual mooring fee (page 29)

Q5. Actual annual mooring fee

Base: Total Sample, N=93



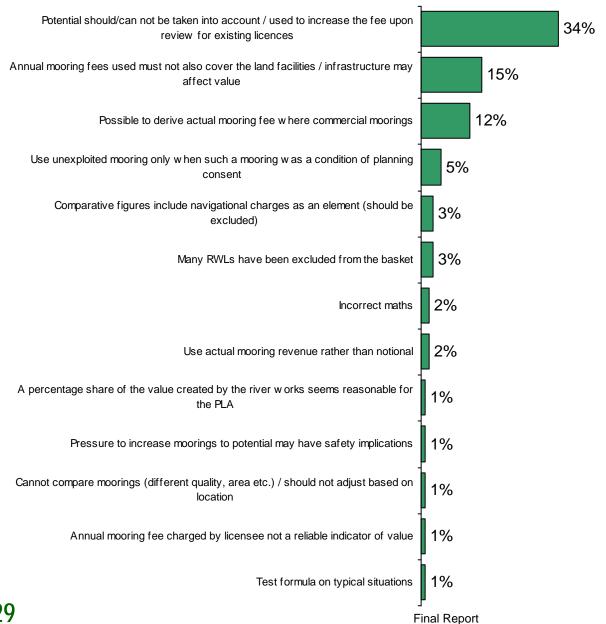


Q5. Actual annual mooring fee: Comments

Base: Total Sample, N=93

43% of respondents provided a comment in this section





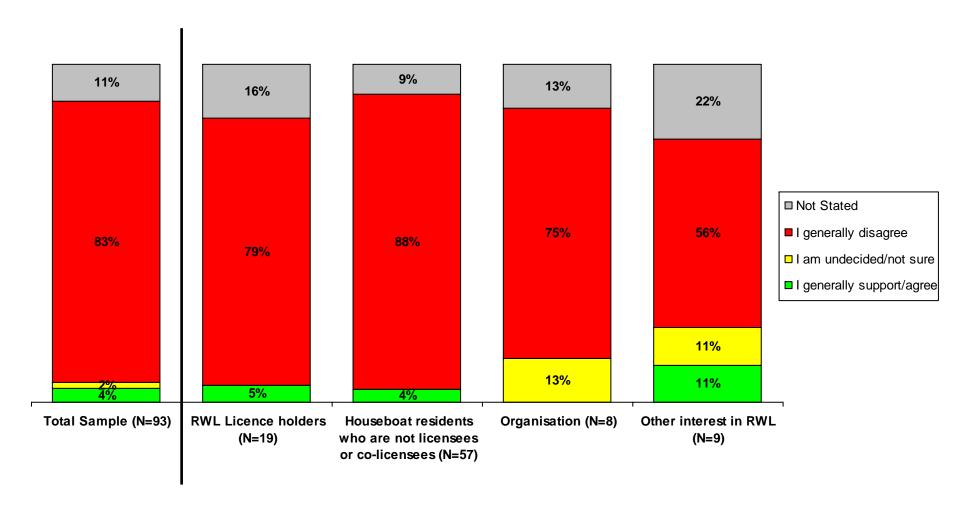


Q6 Reaction to Notional annual mooring fee (page 29)

Q6. Notional annual mooring fee

Base: Total Sample, N=93



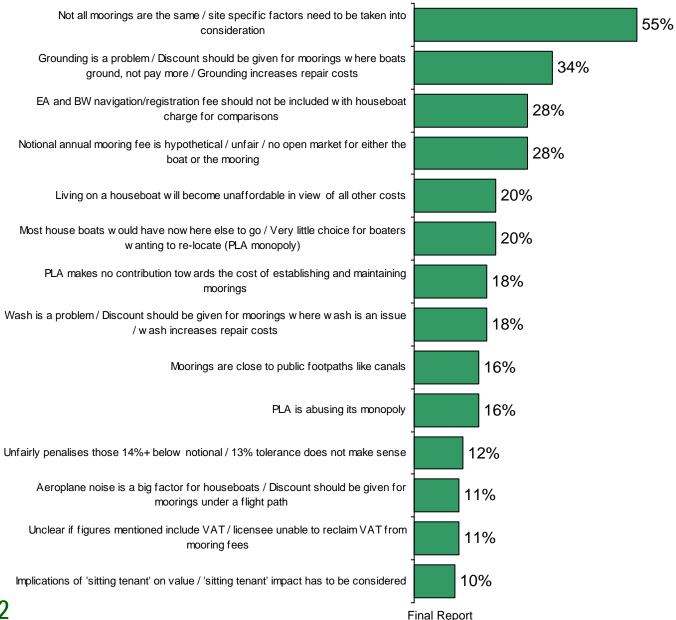


Notional annual mooring fee: Comments (1)

Base: Total Sample, N=93

74% of respondents provided a comment in this section





Notional annual mooring fee: Comments (2) Base: Total Sample, N=93



Use actual house sale prices for comparisons	8%
Fee reductions should be applied for notional mooring fees below the assessed rate	5%
Notional annual mooring fee assumes vacant mooring / no specific allow ance should be made for voids	5%
Annual draw off is a problem above Richmond Lock	3%
PLA does not have the right to exploit unoccupied moorings	2%
River conditions should be taken into account on a site by site basis	2%
Site-specific adjustments should be made by landlord/riparian owner rather than the PLA	1%
'Notional mooring value' for a residential houseboat is negative	1%
3rd party arbiter should be used for establishing site-specific adjustment of notional mooring fees	1%
Notional fee acceptable only where the mooring is occupied by one boat (or maybe more) for which a mooring fee is not charged	1%
Rely solely on notional mooring fee for all moorings	1%
Use agents to collect information	1%
Basket of data: Difficult to collect / publish / maintain / monitor	1%
Agree that British Waterways end of garden rates should be included in the basket	1%
Agree that cost of BW houseboat certificate should be included in analysis	1%
Proposed bandings seem to be too wide	1%
Disputes will occur re locational weighting & site specific factors	1%
Final Report	

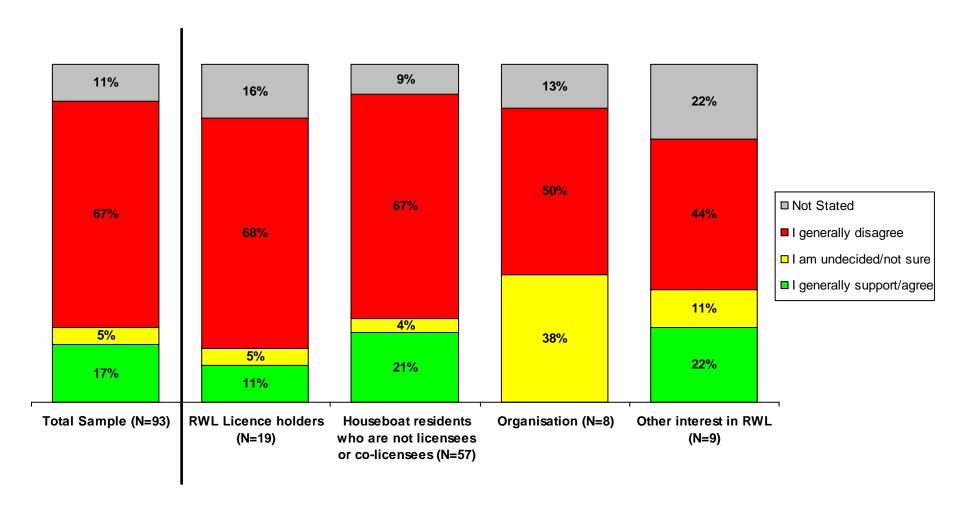
33



Q7
Reaction to Applying the mooring fee to the boat(s) (page 35)

Q7. Applying the mooring fee to the boat(s) Base: Total Sample, N=93

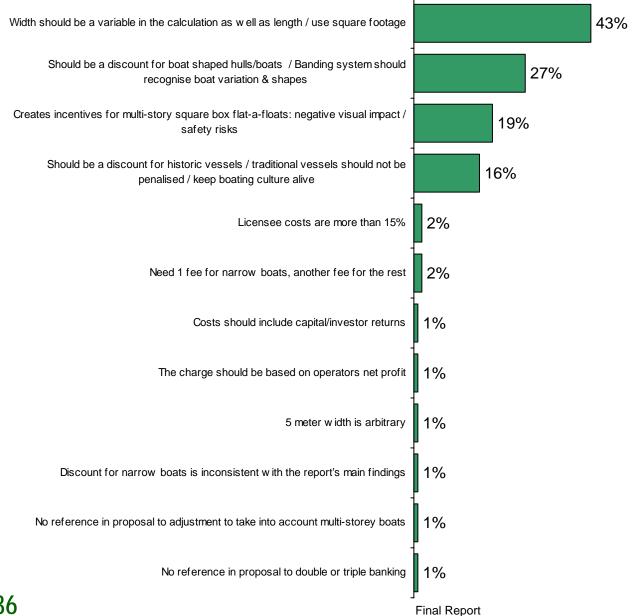




Q7. Applying the mooring fee to the boat(s): Comments Base: Total Sample, N=93

57% of respondents provided a comment in this section



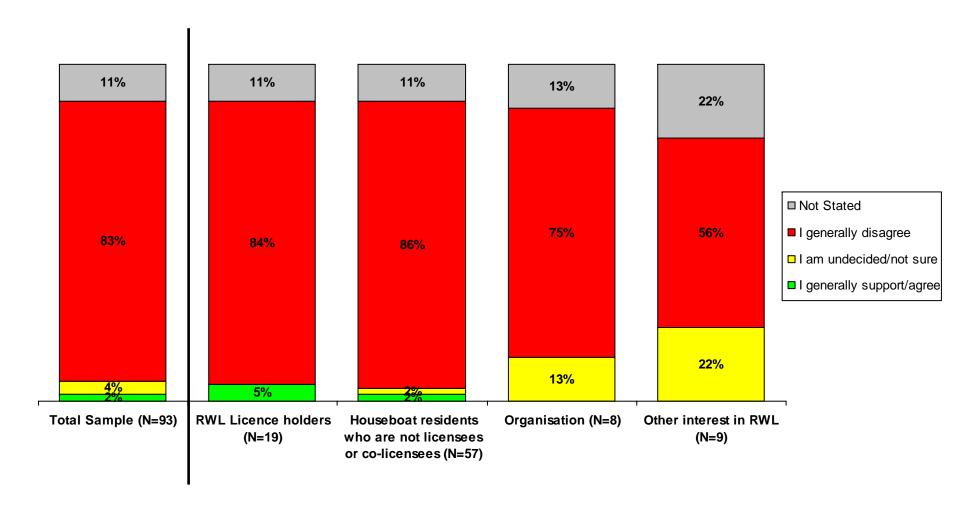




Q8 Reaction to Costs (page 37)

Base: Total Sample, N=93





Base: Total Sample, N=93

68% of respondents provided a comment in this section

52%



Depreciation / replacement / repair / time costs are/can be higher than 15% / Costs should be allow ed like HMRC

Licensees capital costs should be included / Exclusion of the costs of capital favours PLA / cost of equity is very high

Costs should be actual costs, not a % of revenue / Costs should include time, health & safety, legal, accounting, water rates etc.

Information is hidden / secret / not transparent in basket of 15 licences

RWL cost as a proportion of the mooring fee should be net / Any costs should be deducted after the locational multiplier has been applied

May prove impossible to have a common formula for all the river

Land access - (dry) land has a significant opportunity cost

Should be relationship between RWL and mooring fee

Simply take a % of net profit

15% deduction not appropriate where there are not any costs or services provided

15% allow ance is welcomed

39

26%

40%

14%

13%

6%

6%

1%

1%

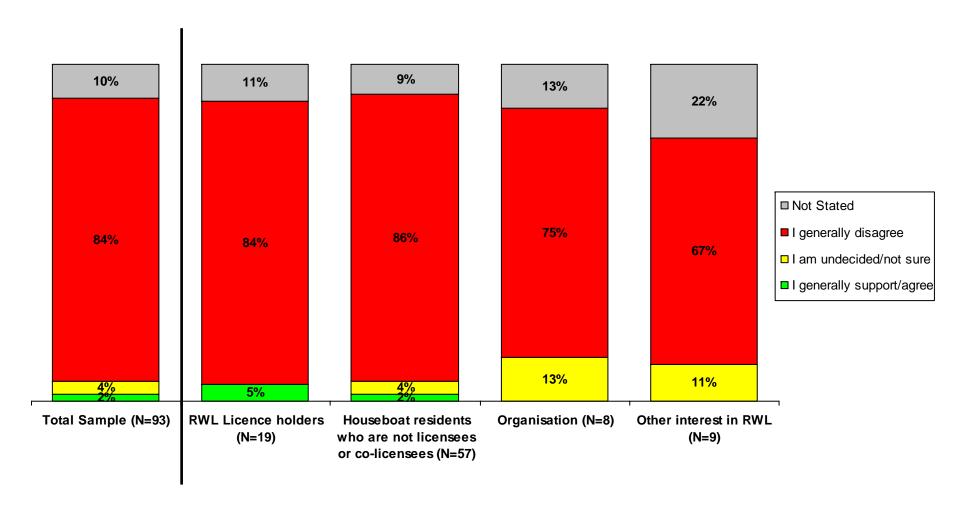


Q9 Reaction to Share of the net value (page 40)

Q9. Share of the net value

Base: Total Sample, N=93



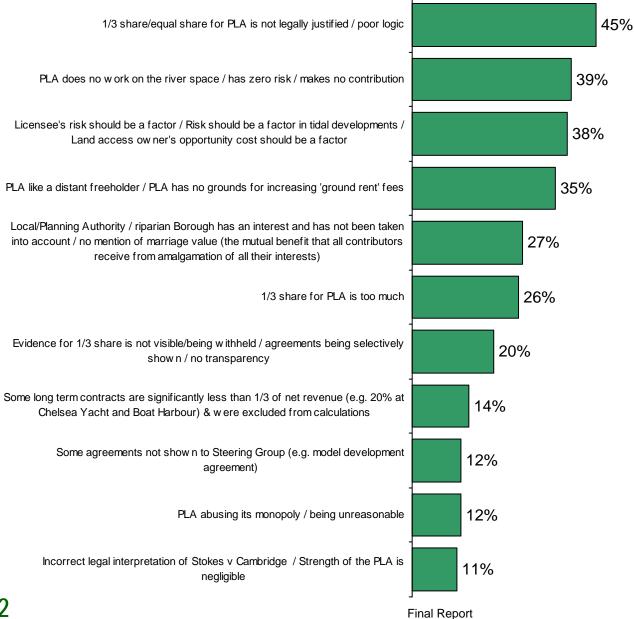


Q9. Share of the net value (1)

Base: Total Sample, N=93

69% of respondents provided a comment in this section

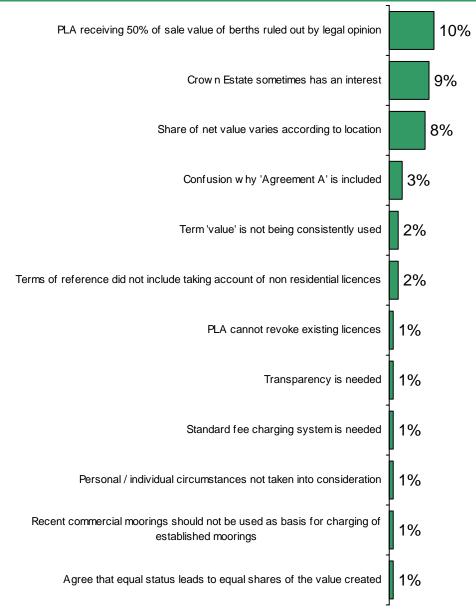




Q9. Reaction to Share of the net value (2)

Base: Total Sample, N=93





43

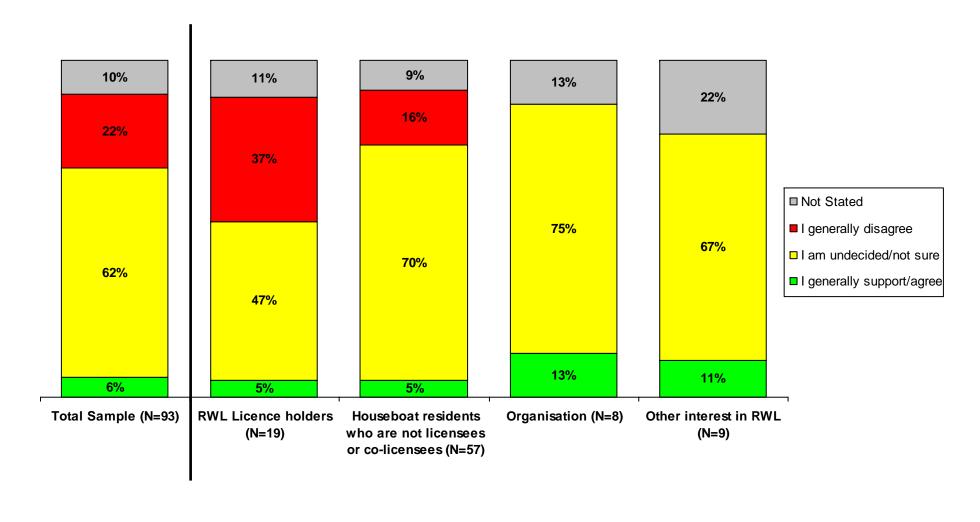


Q10 Reaction to Reviews (page 43)

Q10. Reviews

Base: Total Sample, N=93



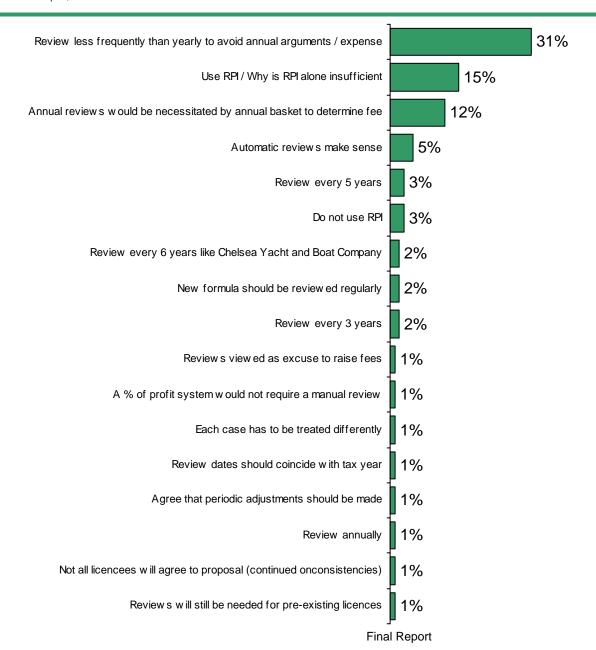


Q10. Reviews

Base: Total Sample, N=93

58% of respondents provided a comment in this section



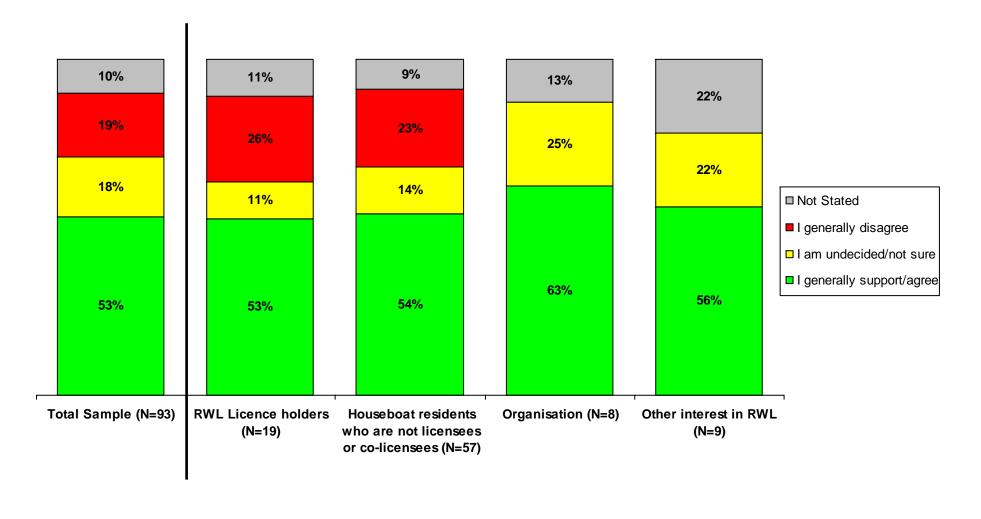




Q11 Reaction to Large multi-tenanted houseboats (page 43)

Q11. Large multi-tenanted houseboats Base: Total Sample, N=93



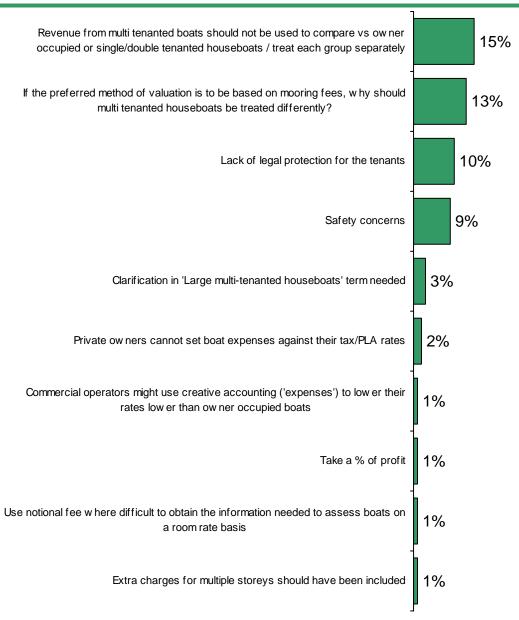


Q11. Large multi-tenanted houseboats

Base: Total Sample, N=93

37% of respondents provided a comment in this section





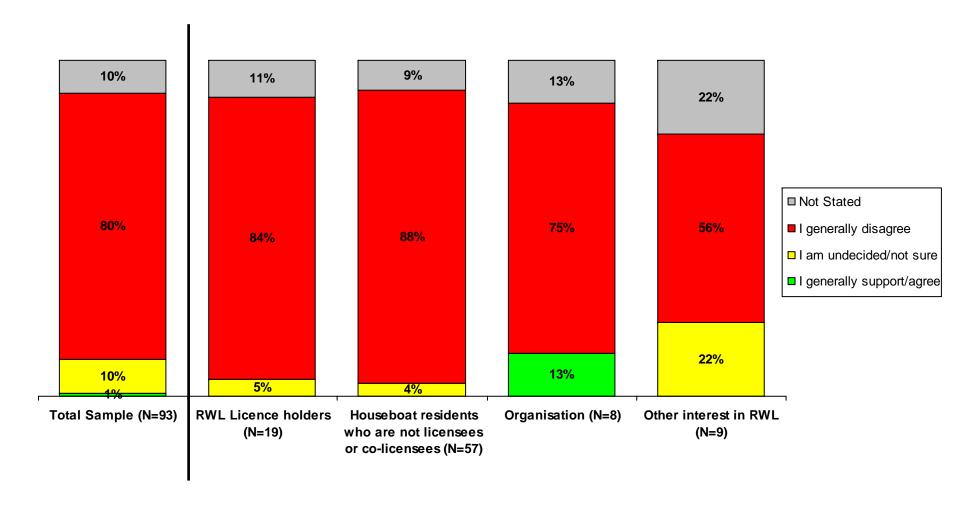
49



Q12 Reaction to New licence agreements (page 44)

Q12. New licence agreementsBase: Total Sample, N=93



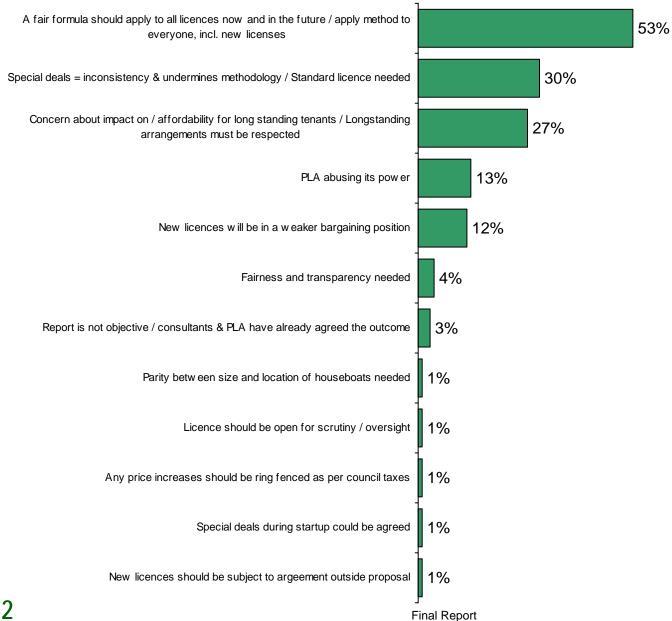


Q12. New licence agreements

Base: Total Sample, N=93

66% of respondents provided a comment in this section



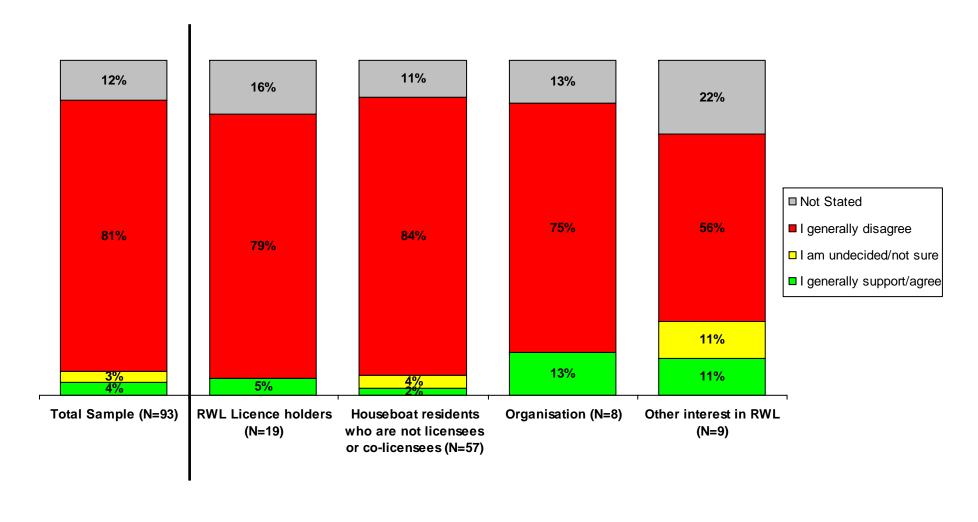




Q13 Reaction to Merits of the proposal (page 45)

Q13. Merits of the proposal Base: Total Sample, N=93



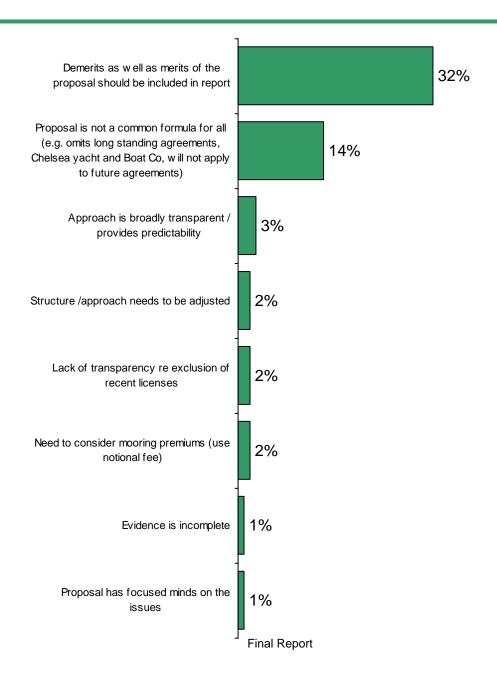


Q13. Merits of the proposal

Base: Total Sample, N=93

40% of respondents provided a comment in this section



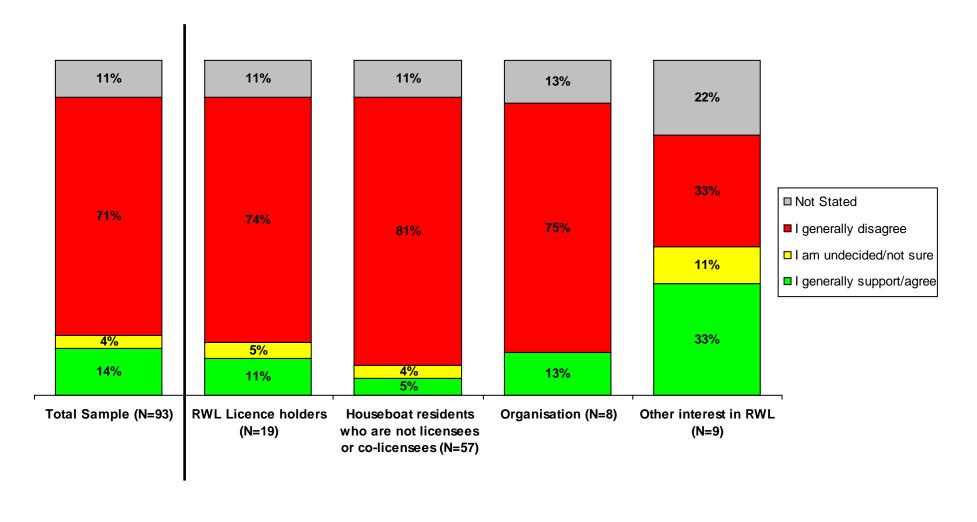




Q14 Reaction to Dispute resolution (page 46)

Q14. Dispute resolution Base: Total Sample, N=93



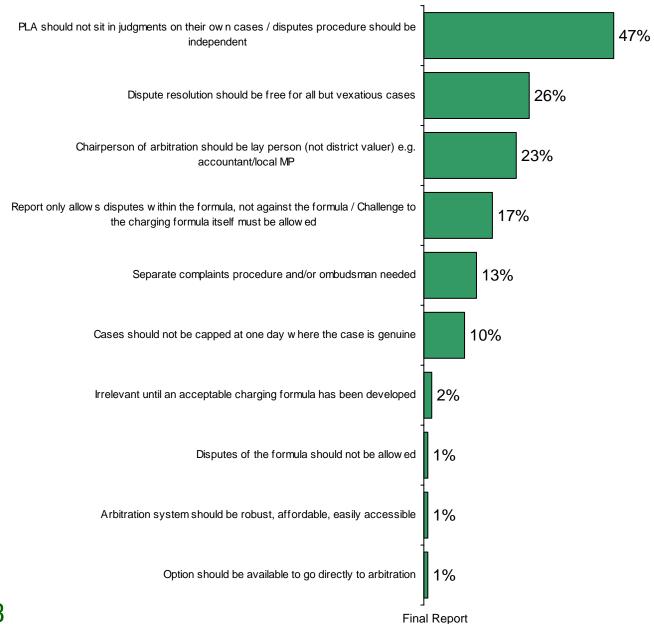


Q14. Dispute resolution

Base: Total Sample, N=93

60% of respondents provided a comment in this section



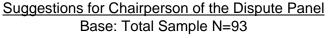


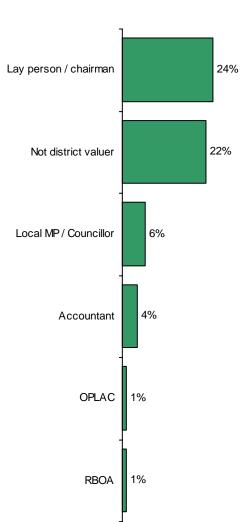
Dispute Panel Composition

Base: Total Sample, N=93

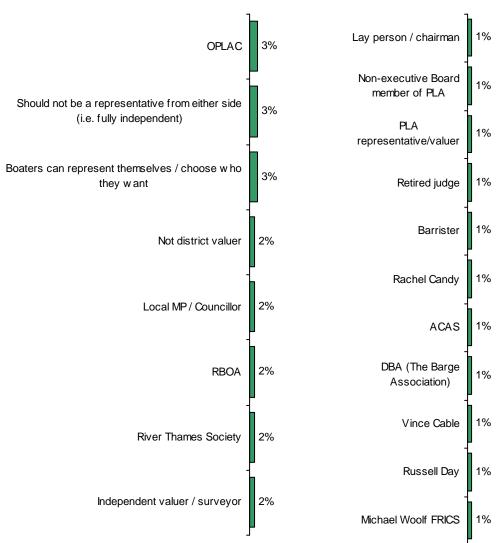
26% of respondents mentioned suggestions as to who should be the Chairperson of the Dispute Panel. 22% of respondents made suggestions as to who should represent boaters on the Panel.







Suggestions for boaters' representative on the Panel Base: Total Sample N=93

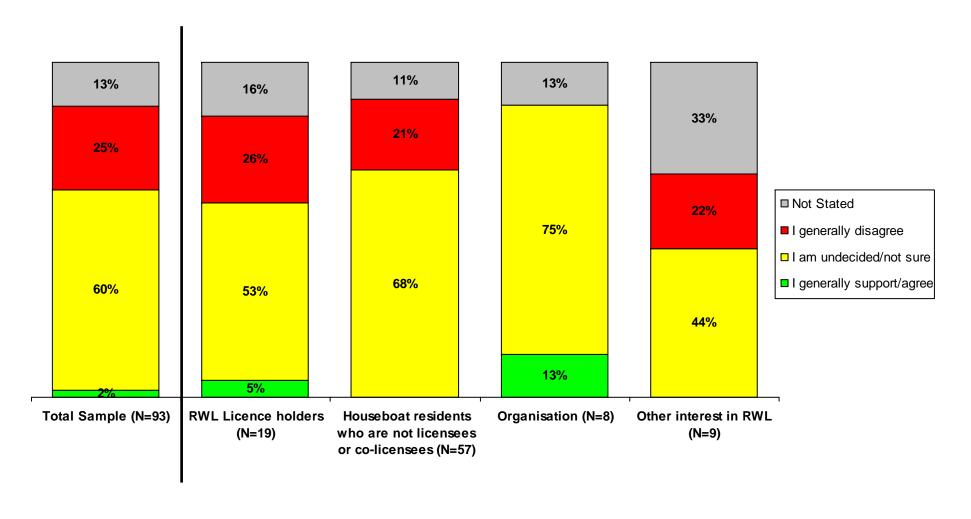




Q15 Reaction to Results of applying the formula (page 48)

Q15. Results of applying the formula Base: Total Sample, N=93



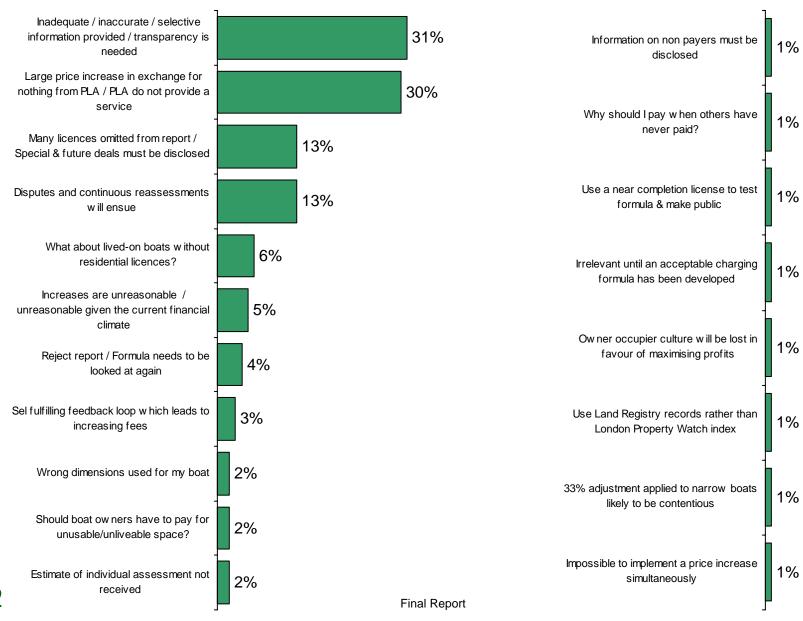


Q15. Results of applying the formula

Base: Total Sample, N=93

54% of respondents provided a comment in this section



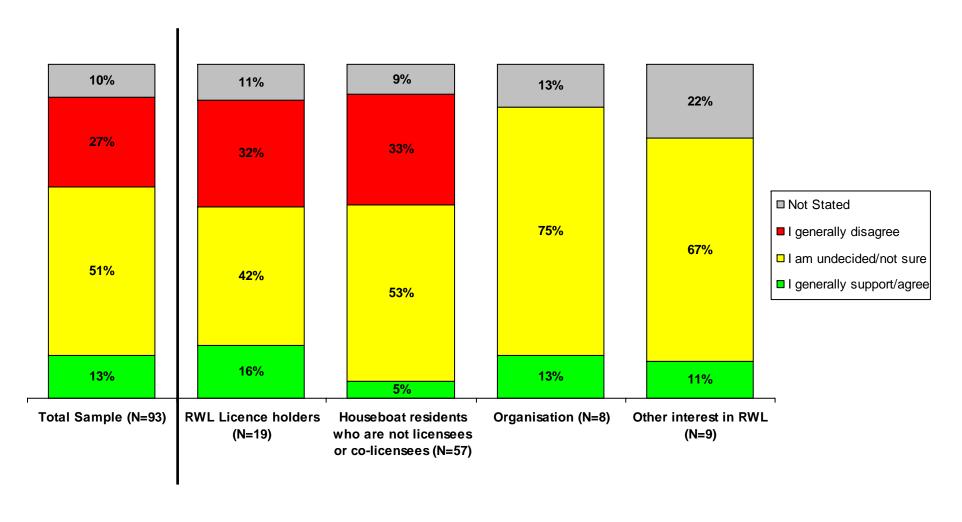




Q16 Reaction to Phasing in the changes (page 52)

Q16. Phasing in the changes Base: Total Sample, N=93

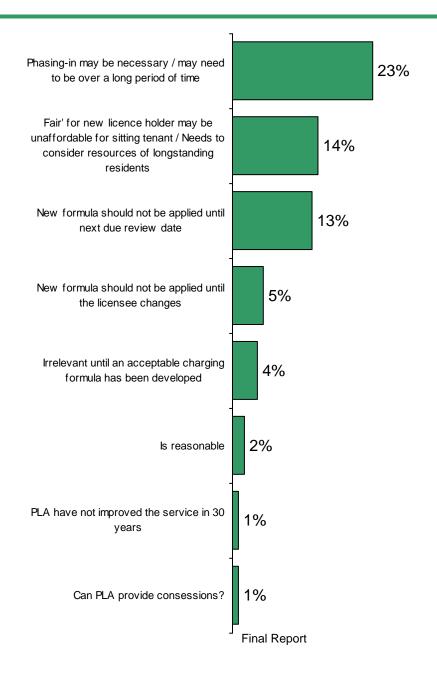




Phasing in the changes: Comments Base: Total Sample, N=93

42% of respondents provided a comment in this section







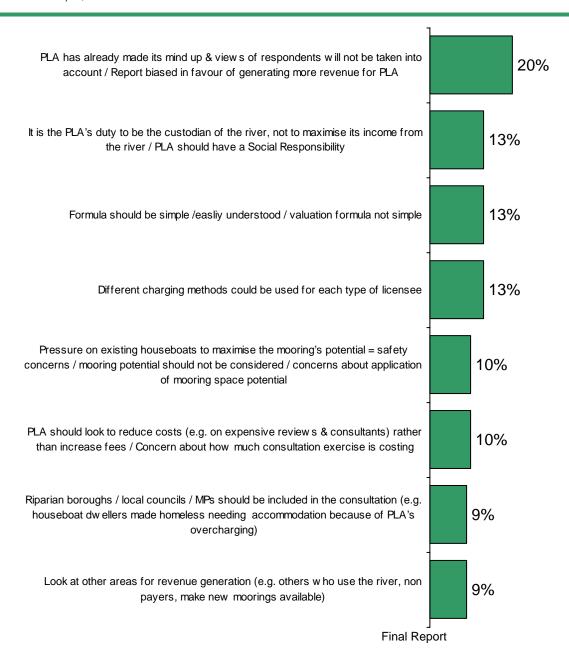
Q17 Other Comments / Suggestions

Other comments or suggestions (1)

Base: Total Sample, N=93

49% of respondents provided a comment in this section

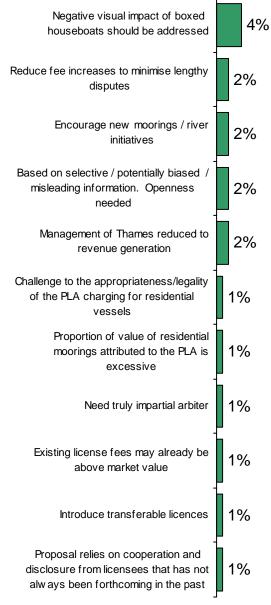




Other comments or suggestions (2)

Base: Total Sample, N=93





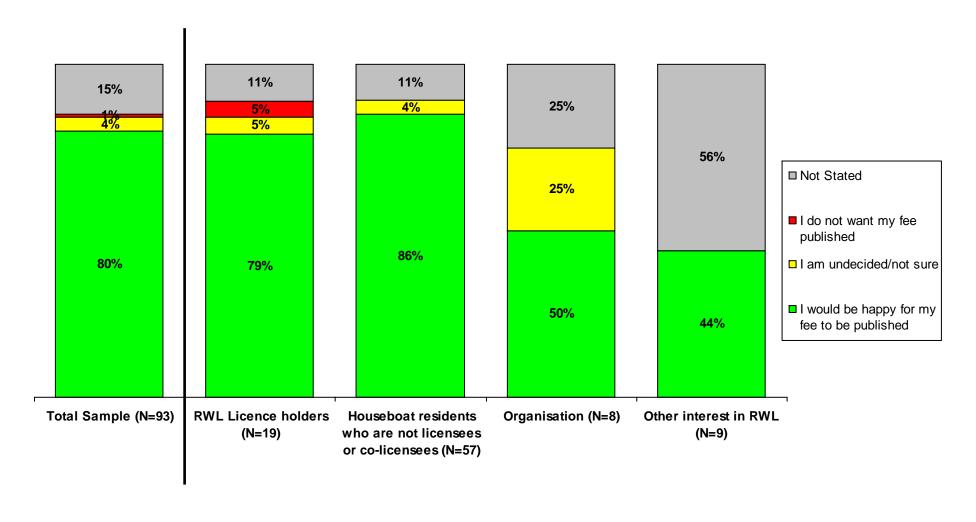
68



Q18 Reaction to Publishing each licensee's charges

Q18. Publishing each licensee's charges Base: Total Sample, N=93

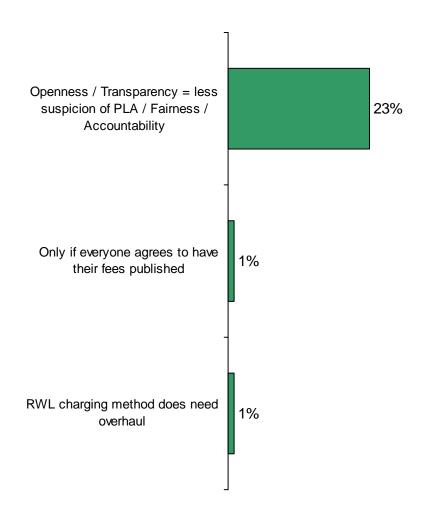




Publishing each licensee's charges: Comments Base: Total Sample, N=93

24% of respondents provided a comment in this section





List of respondents



Moira Allan

David Allan

Alison Archibald

Peter Banks

Mike Baxter

Tina Beattie, Swan Island Residents' and Boat Owners' Association

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